

### Elevating Ferry Efficiency with Advanced Cargo & Stability Management

By Markus Tompuri, NAPA





About me:

#### Markus Tompuri

Chief Stability Officer, Safety Solutions, NAPA





## **Quick intro**

#### About NAPA:

- World-leading software and data services for ship design and operation for 35 years.
- De facto standard for ship stability and safety for passenger ships.
- Our cutting-edge solutions support all world-leading cruise line and ferry fleets — both onboard and onshore.
- Thus, we are deeply aware of the industry's unique needs and evolving challenges.

#### Our Customers: Carnival SPIRIT of TASMANIA Brittany Ferries *~BCFerries ¬Finnlines* Stena Line **TALLINK VIKING LINE** wasaline G Gotlandsbolaget **GRIMALDI LINES P&O** Ferries **GNV Color Line** ---- FERRIES ----

# Today's agenda



Ferries and RoRo – current stability and cargo management needs



New stability technology to meet current market needs



New intelligent features and onboard applications



Data-driven ferry operations: the ship-to-shore connection



Discussion: Q&A and Comments



### **Current challenges in stability & cargo management**



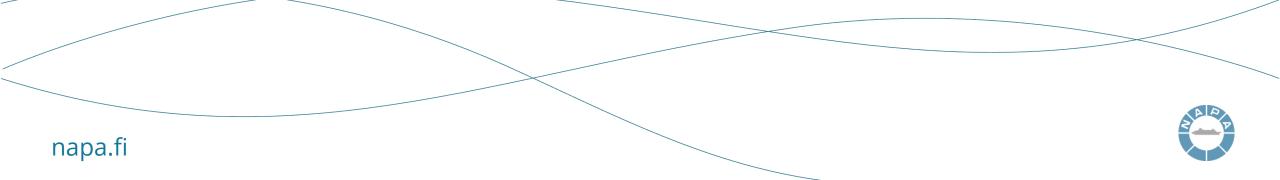
### Stability Solution to match demanding ferry operations

- NAPA Stability already onboard major cruise ships
- Real-time access to stability data on shoreside
- Hyper-realistic simulations for precise voyage planning and predictability
- Faster response in emergencies Type 4 approved; Safe Return to Port
- Designed to be cyber secure and lifelong resilience.
- Now introducing NAPA Stability for Ferries.



## Advanced Cargo Loading Feature

Faster, more intuitive, and reliable load and cargo management.



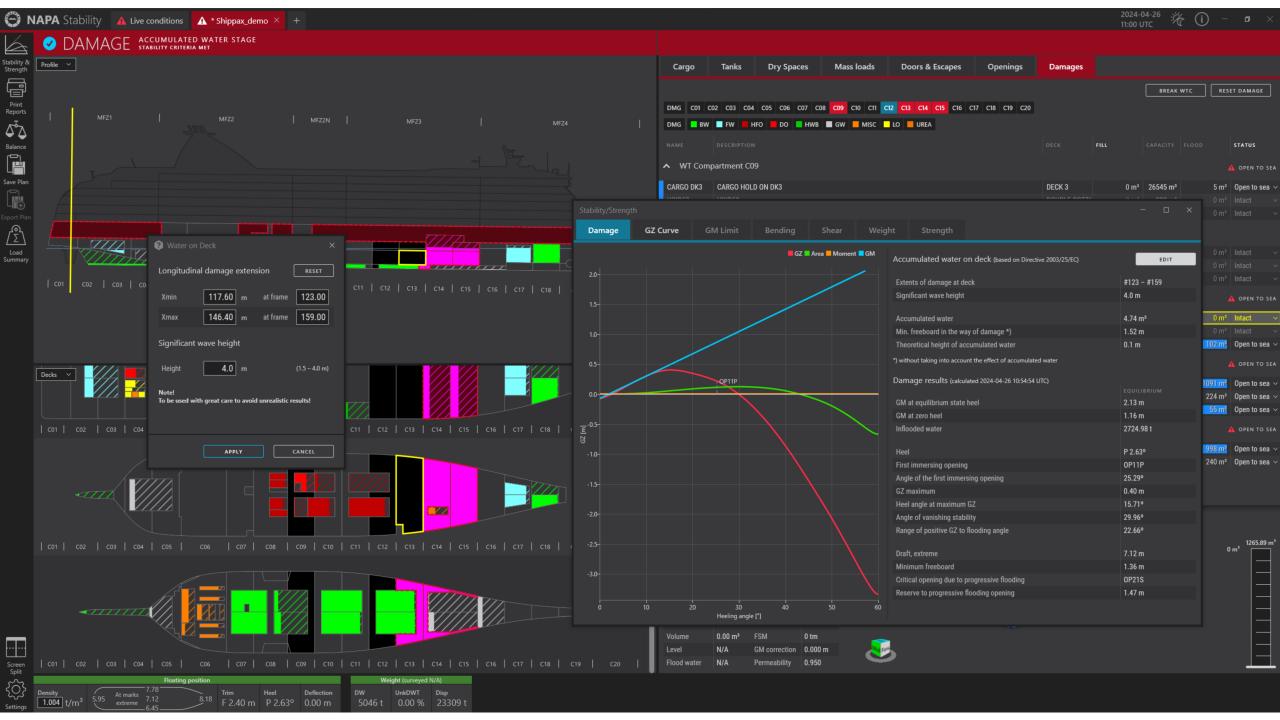
| 😌 NAPA Stability 🔺 Live conditions  | * Shippax_demo $\times$ +                |   |                 |                     |                |            |                           |                    |                     |                           |                        | 2024-<br>12:43   |   | – ø ×               |
|---|--|---|-----------------|---------------------|----------------|------------|---------------------------|--------------------|---------------------|---------------------------|------------------------|------------------|---|---------------------|
| Profile ~   |  | Bending Moment Shear Force V                                | Weight/Buoyancy | Cargo               | Tanks          | Dry Spaces | Mass loads                | Doors &            | Escapes             | Openings                  | Damages                |                  |   |                     |
| Stability &<br>Strength   |  |   |                 |                     |                |            |                           |                    |                     |                           |                        |                  | ١   | APPLY TO LIVE       |
| Stability &<br>Strength   MFZ1  |  |   |                 | TYPE                |                |            |                           |                    |                     |                           | /cg                    | NCTH VMIN        |   |                     |
| Print<br>Reports  |  |   |                 | TYPE                |                | 🔒 UNITS    |                           | WEIGHT 🧲 L         | ce 📁                | тсб                       | /СG<br>(DECK) 🧲 LI     | NGTH XMIN        | XMAX STATUS                               | CARGO<br>SHIFT      |
|   |  |   |                 | 4_DECK              |                |            |                           | 24.00 t            |                     | -8.64 m                   |                        | 16.00 m 147.00 r | n 163.00 m 💽 of                           | FF O OFF 😵          |
|   |  |   |                 |                     |                |            |                           |                    |                     |                           |                        |                  | n 147.20 m 💽 of                           |                     |
| Hydro-<br>statics   |  |   |                 |                     |                |            |                           |                    |                     |                           |                        | 19.20 m 108.80 r | n 128.00 m 💽 of                           | FF 💽 OFF 😣          |
| ₽Ĩ  |  |   |                 |                     |                |            |                           |                    |                     |                           |                        |                  | n 108.80 m 💽 of                           |                     |
|   |  |   |                 | 🐥 Car               |                |            | 2.00 t                    | 24.00 t            | 80.00 m             | -8.64 m                   | +0.7 m                 |                  | n 89.60 m 💽 of                            |                     |
| Draft<br>Survey   |  |   |                 | 🚓 Car<br>🐥 Car      |                | 12<br>12   | 2.00 t<br>2.00 t          | 24.00 t<br>24.00 t | 60.80 m<br>41.60 m  | -8.64 m<br>-8.64 m        | +0.7 m<br>+0.7 m       |                  | n 70.40 m 💿 ০শ<br>n 51.20 m ⊂⊙ ০শ         |                     |
|   |  |   |                 | 🚓 Car               |                | 12         | 2.00 t                    |                    | 24.00 m             | -8.64 m                   | +0.7 m                 |                  | n 32.00 m 💿 or                            |                     |
| Grounding   |  |   |                 | 4_DECK subtotal     |                |            |                           | 72.00 t            | 42.13 m             | -8.64 m                   |                        |                  |   |                     |
|   |  |   | C20             | 3_DECK              |                |            |                           |                    |                     |                           |                        |                  |   |                     |
|   |  |   |                 |                     | ft             | 10         | 2.00 t                    | 20.00 t            | 14.60 m             | 0.00 m                    | +0.7 m                 | 24.00 m 2.60 r   | n 26.60 m 💿 or                            |                     |
| Balance   |  |   |                 | 🚓 Car M             |                | 20         | 2.00 t                    |                    | 87.60 m             | 7.20 m                    |                        |                  | n 147.60 m 🧿 om                           |                     |
|   |  |   |                 | 🚓 Car Fv            |                | 15         | 2.00 t                    |                    | 161.60 m            | 0.00 m                    |                        |                  | n 176.60 m 🧿 ০෦                           |                     |
| Save Plan   |  |   |                 | 🥽 Traile            | r PS           |            | 20.00 t                   | 80.00 t            | 87.80 m             | -9.70 m                   | +0.7 m                 | 120.00 m 27.80 r | n 147.80m 🧿 or                            | N 💽 OFF 😣           |
| Decks ~   |  |   |                 | 🥽 Traile            | r SB           | 7          | 20.00 t                   | 140.00 t           | 87.60 m             | 7.20 m                    |                        |                  | n 147.60m 💿 or                            |                     |
| Lxport Plan   |  |   |                 | 🥽 Bus               |                | 2          | 15.00 t                   |                    | 87.80 m             | -9.70 m                   |                        |                  | n 147.80m 💿 or                            |                     |
|   |  |   |                 | Semi 1              |                | 8          | 28.00 t                   |                    | 87.80 m             | -9.70 m                   |                        |                  | n 147.80m 💿 om                            |                     |
| Σ   |  |   |                 | Semi 1              |                | 10         | 28.00 t                   |                    | 87.60 m             | 7.20 m                    |                        |                  | n <b>147.60 m 💿 or</b><br>n 176.60 m 💽 or |                     |
| Load<br>Summary   |  |   |                 | Semi 1              |                |            | 28.00 t<br><b>28.00 t</b> | 84.00 t<br>56.00 t | 161.60 m<br>88.20 m | 0.00 m<br>- <b>5.00 m</b> |                        |                  | n 176.60 m 💽 of<br>n 148.20 m 💿 or        |                     |
|   |  |   | 4_DECK          | 🚓 Car M             |                |            | 28.00 t                   | 22.00 t            | 88.20 m             | -5.00 m                   |                        |                  | n 148.20 m 💽 of                           |                     |
|   |  |   |                 | 🚓 Car M             |                |            |                           |                    | 90.80 m             |                           |                        |                  | n 186.40 m 🧿 or                           |                     |
|   |  |   |                 | + Add cargo         |                |            |                           |                    |                     |                           |                        |                  |   |                     |
|   |  |   |                 |                     |                |            |                           |                    |                     |                           |                        |                  |   |                     |
|   |  |   |                 |                     |                |            |                           |                    |                     |                           |                        |                  |   |                     |
|   |  |   |                 | Listed cargo        |                |            |                           | 972.00 t           | 85.12 m             | -0.85 m                   | 10.59 m                |                  |   |                     |
| 20 30 40 50   | 60 70 80 90 100 110 120                  | 130 140 150 160 170 180                                     |                 | Difference (unkn    |                |            |                           | N/A                |                     | 0.05                      | 10.50                  |                  |   |                     |
|   |  |   |                 | Total observed o    | argo           |            |                           | 972.00 t           | 85.12 m             | -0.85 m                   | 10.59 m                |                  |   |                     |
|   |  |   | 3_DECK          | Observed fl         | oating positio |            |                           |                    |                     | Carr                      | jo shift 💿 str         | NORY             |   |                     |
|   |  |   |                 | Observed II         | baung positio  |            |                           |                    |                     |                           | own cargo lies inside  |                  |   |                     |
|   |  |   |                 | Harbor densit       |                | side heel  | deg                       |                    |                     | UIKI                      | Swir curgo lies litslo | - smp.           |   |                     |
|   |  |   |                 | 1.004 t/i           |                |            |                           |                    | _                   | 11-1-                     |                        |                  |   |                     |
|   |  |   |                 |                     | 6              | ō.30       | 6.35                      | 6.3                | 7                   | Onk<br>©                  | NOWN CARGO             |                  |   |                     |
|   |  |   |                 |                     |                |            |                           |                    |                     | Unkr                      | nown cargo positi      | on               |   |                     |
| 0 10 20 30 40 50  | 60 70 80 90 100 110 120                  | 130 140 150 160 170 180 190 200 210                         |                 |                     |                |            |                           |                    |                     |                           | 6 m S 0.06 m           |                  |   |                     |
|   |  |   |                 |                     |                |            | 6.00                      |                    |                     | Calc                      | ulated weight          |                  |   |                     |
|   |  |   |                 |                     | Stark          | board heel | deg                       |                    |                     |                           | 1.18 t                 |                  |   |                     |
|   |  |   |                 |                     |                |            |                           |                    |                     |                           |                        |                  |   |                     |
| Screen  |  |   |                 |                     |                | c          | LEAR AP                   | PLY CHANGES        | LOCK                |                           |                        |                  |   |                     |
| Screen<br>Split<br>Density<br>Density<br>1 1004 + /m <sup>3</sup> 6.29 At marks 6.66<br>sectorem 6.33 | sition Weight                            | (surveyed N/A) Stability (calculated 2024-04-26 12:43:33 UT |                 | dinal Strength      |                |            |                           |                    |                     |                           |                        |                  |   |                     |
| Density 2 6.00 At marks 6.23  | <ul> <li>Trim Heel Deflection</li> </ul> | nkDWT Disp GMf GMreq GMcorr                                 | BMmax           | SFmax               |                |            |                           |                    |                     |                           |                        |                  |   |                     |
| Settings 1.004 t/m <sup>3</sup> 6.29 extreme 6.33   |  | 0.00 % 23309 t 2.81 m 1.83 m -0.37 m                        |                 | 79 %<br>39 Frame #7 |                |            |                           |                    |                     |                           |                        |                  | Wi  | ndows Ink Workspace |

# Damage Stability: Water on Deck feature

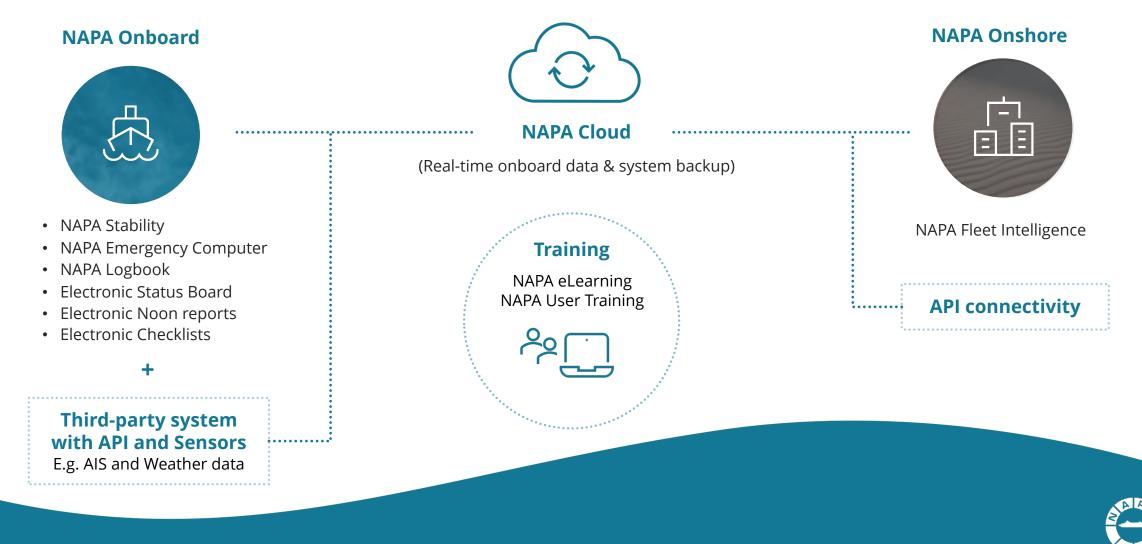
More precise damage stability management with results at-a-glance.





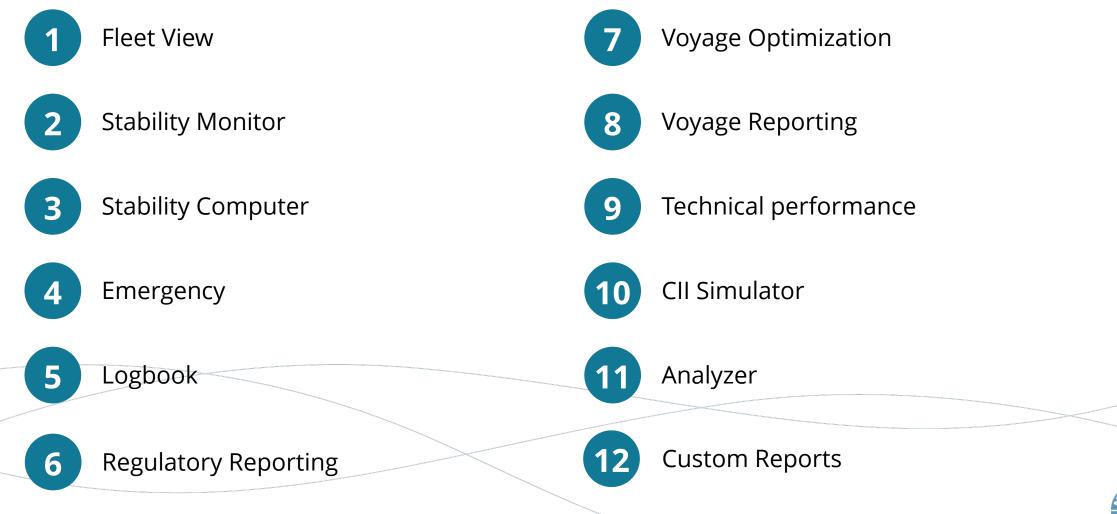


### NAPA Ecosystem: Ship-to-Shore real-time data flow



## **Modular set-up on shoreside**

Pick and choose the modules of to meet your exact needs.



# **Already onboard leading fleets**

Sea trails and ship installations with:



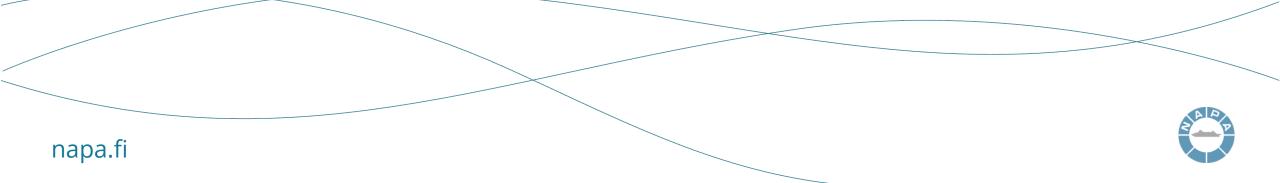
Onboard seven vessels

Onboard Silja Serenade, and MS Baltic Queen



# How can we help you with your fleet's needs?

Q&A and discussion.





## Thank you,

Markus Tompuri Chief Stability Officer, Safety Solutions, NAPA markus.tompuri@napa.fi

For more info: napa.fi/ferry